

- CAPABILITY STATEMENT -

areté

Enabling public agencies to
achieve more with
taxpayers' dollars.

We provide **BEST VALUE & HIGHEST ROI**
for your Project Investments

Our Philosophy

Our name, Areté (ah-ree-tay) is an ancient Greek word whose meaning, the state of excellence and goodness, is the premise of our philosophy. We believe in striving for excellence and goodness in all that we do, delivering the best we possibly can and being the best we can possibly be, for our society, our clients, our alliances and our people.

Our Values

Integrity • Collaboration
Passion for Results • Bias for Action • Adding Value
Client Service • High Quality & Standards
Professionalism • Equality
Respect for Diversity

Credentials and Products

Our advisors are trained and qualified practitioners in multiple disciplines with certifications that include:

- PMI, PMBOK, PROSCI and equivalent;
- CISSP, Agile, SAFe, Scrum, DevOps, ITIL;
- COSO, COBIT;
- Business Process Engineering, TQM and LEAN Six Sigma

We offer expertise in developing strategies and deploying next-generation cloud, infrastructure and cybersecurity services and products. Through our joint venture vehicle, Hararei, Inc., we are a channel partner and value-add reseller for Gartner ranked leaders and other leading-edge products including FedRamp certified tools. These products include Amazon Web Services (AWS), Zscaler, Varonis, Cylance, Silver Peak, DB Networks, Platform 9, Duo Security and RSA Archer (GRC Tool). We count agencies like Department of State, Inspector General as our clients.



Contact Us

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Differentiators



Best Value – Top quality seasoned talent and work products at **revolutionary** prices



Track Record – Decades of executive, leadership, industry, operations and consulting track record



Approach – Listening, consultative, collaborative



Tools and Methodologies – Proven, best practices, and adaptive methodologies, tools and pre-defined templates



Breadth & Depth of Experience – Large-scale, global, international and local implementation depth of expertise



Solutions – Holistic but pragmatic



Flat & Lean – Advisors average 15 to 20 years of experience in their fields of expertise, requiring no supervision and large overheads



Agile & Adaptive – Agile and adaptive to your business, organizational and cultural needs and pace of change



SUPERIOR SERVICE you can count on!

Core Capabilities

We specialize in providing thought leadership, strategic and hands-on consulting services. Our expertise centers around integrating strategy, people, policy, process, data analytics and data-driven decision making with utilization of next-generation technology geared towards delivering holistic solutions and achieving optimal business outcomes for your investments.

Core capabilities and services:

- Organization Change, Human Capital Management, Talent Management, Workforce Development, Diversity and Inclusion, Executive Stakeholder Management
- Project Management, Program Management and PMO
- Facilitation and Event Management
- Strategic Communications & Communications Management
- Continuous, Process Improvement, Lean Six Sigma
- Strategic Planning and Development
- Advanced Data Analytics & Data Management
- Cyber Security Solutions and Services
- Cloud and Next-Generation IT/Infrastructure Solutions
- Enterprise Risk Management, Governance and Compliance

We provide expertise in architecting and managing large-scale implementations, including portfolio management of \$50-100M+ initiatives and program & operational and IT budget management exceeding \$800M+.

